

AGRI-WAY PARTNERS, L.L.C, CORN DISCOUNT POLICY
Wayland, Crawfordsville, Yarmouth, New London, Danville, Iowa City,
Kalona & Washington
03/01/2019

PRICED CONTRACTS

Corn is dried to 15% moisture when priced to sell

DELAY PRICE CONTRACTS

18¢ per bushel for the first 90 days, 3.5¢ per bushel per month thereafter or fraction of. Corn is dried to 15% moisture when put on Price Later. Must be priced by August 30th or minimum storage will be assessed again

WAREHOUSE STORAGE

18¢ per bushel for the first 90 days, 3.5¢ per bushel per month thereafter or fraction of. Corn is dried to 14% moisture when put on Storage. If not priced, minimum storage will be assessed again every subsequent August 30th.

SHRINK FACTOR:

Moisture Shrink:1.18%
Handling Shrink0.22%
Total Shrink1.4% per bushel

DRYING CHARGES

Drying Charge for all corn.....1.5¢ per ½ point

TEST WEIGHT SCALE

Corn: 53.9 – 52.0 = 1¢ per bushel per pound or fraction thereof.
51.9 – 50.0 = 3¢ per bushel per pound or fraction thereof
49.9 – 48.0 = 5¢ per bushel per pound or fraction thereof.
Under 48.0 lbs. = 10 ¢ per bushel per pound.

F.M. SCALE

Corn: 3.1% - 4.0% = 3¢ per bushel each 1.0% or fraction thereof.
Over 5.0% = 4¢ per bushel per point or fraction thereof.
Above 7% subject to rejection

DAMAGE SCALE

Corn: 5.1% - 7.0% = 3¢ per bushel each 1.0% fraction thereof.
7.0% - 10.0% = 4¢ per bushel
10.0% - 20.0% = 5¢ per bushel
Over 20% is subject to rejection

OTHER DISCOUNTS

Musty = 7¢ per bushel
Sour = 10¢ per bushel
Weevil = 15¢ per bushel
COFO= 10 ¢ per bushel

AFLATOXIN

NO CORN WILL BE ACCEPTED ABOVE 20 PPB

AGRI-WAY PARTNERS, L.L.C, SOYBEAN DISCOUNT POLICY
Wayland, Crawfordsville, Yarmouth, New London, Danville, Iowa City,
Kalona & Washington
03/01/2019

DELAY PRICE CONTRACTS

18¢ per bushel for the first 90 days, 3.5¢ per bushel per month thereafter or fraction of. Must be priced by August 30th or minimum storage will be assessed again

WAREHOUSE STORAGE

20¢ per bushel for the first 90 days, 3.5¢ per bushel per month thereafter or fraction of. If not priced, minimum storage will be assessed again every subsequent August 30th.

Moisture

13¢ each ½% or fraction above 13.1% to 15.0%Above 15% subject to rejection

TEST WEIGHT SCALE

Soybeans: 53.9 – 50.0 = 1¢ per bushel per pound or fraction thereof.
49.9 and under = 2¢ per bushel per pound or fraction thereof.

DAMAGE SCALE

Soybeans: 2.1% - 7.0% = 3¢ each 1.0% or fraction thereof.
7.1% - 10.0% = 4¢ each 1.0% or fraction thereof.
10.1% - 20.0% = 5¢ each 1.0% or fraction thereof
Above 20% subject to rejection

F.M. SCALE

Soybeans: FM in excess of 1.0% shall be deducted by weight Up to 7.9%
Above 8% subject to rejection

SPLITS

Soybeans: 1/2¢ ea. 5% or fraction above 20%

ODOR DISCOUNTS

Musty = 10¢ per bushel
Sour = 20¢ bushel
COFO= 20¢ per bushel

Grain factors will be assessed on each ticket of Corn and Soybeans

Agri-Way Partners is not responsible for weight ticket being picked up at the time of weighing out on scale

**** AT THE TIME OF DELIVERY ALL GRAIN MUST BE STATED AS SPOT PRICE, CONTRACT, STORAGE OR DELAY PRICE****

****SUBJECT TO CHANGE AT ANYTIME WITHOUT NOTICE****

Grain Bank Charges

60 days free grain bank storage, 3.5 ¢ per bushel per month thereafter or fraction of.

Load out Charges

Assessed only if grain is loaded out for account of owner. All grain is charged 8¢ per bushel.

Grain Direct Ship –

Direct shipments to river will be graded according to that terminal's discounts. In the event of over delivery, the overage will be priced off of the river settlement spot price given to Agri-Way Partners, LLC. In the event of under delivery, the seller will be responsible for any charges from the terminal to release Agri-Way Partners, LLC. from the contract. No checks will be issued before settlement is received from the terminal.

Grain Purchasing

All grain sold will need a grain contract *signed* before completion of sale. All grain delivered will be applied to contracts first. Corn bids may be adjusted to reflect a pick-up charge depending on location of grain

Checks will be available on Tuesday and Friday.

Credit Sale Contracts

- Deferred Payment
- Basis
- Delay Price
- Minimum Price Guarantee
- Extended Price

Target Offer

A target offer is a good way not to miss out on any potential rallies in the market. You even have the flexibility to leave the basis or futures open. If you have any questions about how that works, please let us know.

HTA Contracts

The HTA contract is one that offers the seller of grain the ability to lock in the futures market portion on a cash grain contract. The basis portion of the cash grain contract will be locked in at a later date per contract specifications.

NON-GMO YC Direct Ship program

We do offer a Non-GMO YC Direct Ship program on a first come first serve basis. Please call our Grain Manager for more details.

Agri-Way Partners L.L.C. Grain Handling Policy

03/01/2019



Wayland 319-256-6000
Iowa City 319-338-2280
Kalona 319-656-2285
Crawfordsville 319-658-2601
Yarmouth 319-865-5411
***Washington 319-591-2285**
***New London 319-367-2236**
***Danville 319-392-4373**

*only open during harvest time frame

Grain Bids Posted at www.agriwaypartners.com

